

# A series of 6 Webinars with a legal focus!

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WCA Proudly Presents  
**LEGAL TUESDAYS!**



**MEMBERS:** \$65 per phone line per session  
\$325 to attend all six sessions

**ALL OTHERS:** \$85 per phone line  
or \$450 to attend all six sessions

**TIME:** 3:00 PM—4:00 PM Central Time  
**SPACE IS LIMITED to the first 25 registrations**

At the low cost of one registration (one fee per each phone line connection), as many people as you wish in your office can participate in the sessions. Easy-to-follow instructions will be sent with your confirmation! Contact the Association if you do not receive an email confirmation and session handouts in advance of each program.

For more information & to register contact:  
**BUSINESS CREDIT MANAGEMENT ASSN**  
Wisconsin Credit Association  
PO Box 510157, New Berlin WI 53151

**Phone:** 262.827.2880

**Fax:** 262.827.2899

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ASCCP

Credit & Collection Professionals

Continuing Professional  
Education Units  
Awarded for each  
session:

1 CPE Point | .1 CEU

Meet the presenters:



Chris Cahill advises businesses on relationships with vendors, customers, and lenders, to maximize market share, return, and liquidity. He also represents secured creditors, trade creditors, and others with respect to litigation in chapter 11 cases and corporate restructuring more generally,

including workouts, loan forbearance, assignments for the benefit of creditors, UCC Article 9 foreclosure sales, and avoidance litigation. Chris has substantial mega-case chapter 11 experience at national law firms representing very large debtors, and counsels and litigates (including several trials) on behalf of manufacturers, secured lenders, and other parties in interest in large and middle-market cases.

Allison Pietras concentrates her practice in banking and financial services, commercial litigation, and bankruptcy and creditor's rights. Ms. Pietras has represented financial institutions at the state and federal level nationwide in trial and appellate courts as well as in workouts and secured transactions. Prior to joining Lewis & Gellen LLP, her practice focused on the equipment lease and finance industry. Ms. Pietras also



interned with Justice N. Patrick Crooks of the Wisconsin Supreme Court and Chief Judge Gerald Rosen of the United States District Court for the Eastern District of Michigan.

## May 22, 2018: CREDITOR BOOT CAMP—So Your Customer Filed For Bankruptcy Protection

*So, your company is a creditor in a bankruptcy. Should you keep supplying goods or services? Should you sit on the creditors' committee? Will you be sued for a preference? What is critical trade? This webinar will discuss these and other questions a creditor of a bankrupt company SHOULD ask.*

## September 11, 2018: PROOFS OF CLAIM AND TRADING CLAIMS

*When it comes to proof of claim, "there best is done deliberately, with information compiled immediately upon learning of the bankruptcy case." And where does your claim stand amidst other claims? When it comes to claims trading, let's understand the entitlement to sell your claim and apply reason. In most cases, "Honey Don't" (Apologies to Lady Macbeth and Ringo Starr).*

## October 9, 2018: HOW TO GET A BANKRUPTCY CASE DISMISSED OR CONVERTED, OR TO LIFT THE STAY

*Your company is a creditor in a chapter bankruptcy case that is getting nowhere and seems to be losing value critical to your claim. How do you stop this bleeding of your blood?*

## November 13, 2018: ANATOMY OF A PREFERENCE LITIGATION

*You may or may not have known that the new-debtor was in trouble. But you provided goods or services anyway, and were paid for that. And maybe you provided more and were not paid for them. Now the debtor-in-possession or committee or chapter 7 trustee or liquidation trustee wants you to pay back funds you justly received? Yes, that's what happens. What to do?*

## Dec 19, 2018: ANATOMY OF A FRAUDULENT TRANSFER LITIGATION

*From the Statute 13 of Elizabeth (1571) through today, recipients of fraudulent transfers have sometimes had such transfers voided and the funds taken away. But your receipt need not have been intentionally fraudulent; a "constructively fraudulent" transfer will suffice, which involves no fraud and no bad intent. Huh! Well, the lawyers make out ok. And if you are not sued, your yield from your claim may actually rise.*

## February 12, 2019: EQUIPMENT FINANCE ISSUES & BANKRUPTCY

*Are you financing inventory? If so, did you give notice and properly perfect as PMSI? On these facts may turn the priority of payment of your claim. Are you financing equipment in the form of a "true lease" or a "secured transaction" a/k/a "disguised sale"? On this distinction, a host of issues depend in a bankruptcy.*

REGISTRATION—SPACE IS LIMITED-RESERVE EARLY

**"LEGAL TUESDAYS"**

Each Session 3:00—4:00 PM Central Time

NAME \_\_\_\_\_ COMPANY \_\_\_\_\_

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A credit or refund will only be given for cancellations received 5 days prior to the session. Please send your reservation to the Association office listed on this announcement or call Dianna at 262.827.2880 to register or with questions.