

2024 WEBINARS



JAN 24

THE ART OF GETTING PAID

Presenter: Barry Elms

FEB 21

ADVANCED COLLECTIONS AND NEGOTIATION SKILLS

Presenter: Barry Elms

MAR 6

CONFLICT RESOLUTION

Presenter: Michael Dennis

APR 17

COLLECTION PRINCIPLES, WHY WE CONTINUE TO HAVE DEBTORS

Presenter: David Balovich

MAY 15

SMART CREDIT POLICIES THAT IMPROVE COLLECTIONS

Presenter: Michael Dennis

JUN 19

ROLLING OUT A CREDIT CARD SURCHARGE - HOT TOPICS & BEST PRACTICES

Presenter: Scott Blakeley

JUL 17

OVERRIDDEN CREDIT DECISIONS

Presenter: Michael Dennis

AUG 21

LEGAL ASPECTS OF CREDIT AND COLLECTIONS

Presenter: David Balovich

SEP 11

ACQUIRED, SOLD, MERGED, OR GOES BANKRUPT - WHAT TO DO

Presenter: Michael Dennis

OCT 16

EFFECTIVE COLLECTIONS, THE ART OF GETTING PAID

Presenter: Eddy Sumar

NOV 20

HOW TO SET CUSTOMER CREDIT LIMITS CORRECTLY

Presenter: Michael Dennis

DEC 18

EMERGING CHALLENGES IN CREDIT AND COLLECTIONS

Presenter: Michael Dennis

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