



HOW THE COUNTRY OF ORIGIN DETERMINES TARIFF AND DUTY RATES IN THIS NEW GLOBAL CLIMATE

MAY 13, 2025
9:00 AM - 12:30 PM

MARQUETTE BUSINESS SCHOOL
Dr. E.J. and Margaret O'Brien Hall
1530 W. Wisconsin Ave, Milwaukee, WI 53233

Would you like to understand how country of origin assigned to your products determines tariffs and duty rates on your business imports and exports? We will have two speakers who will speak on this subject.

Paul Jarzombek of LR International will provide the customs broker's perspective on why tariffs have been adopted as a negotiation strategy and talking points between the USA and other countries on geopolitical and global trade issues. Paul will also give some tips on the best way to know in advance what tariff amounts will apply to products purchased from other countries and strategies to manage the changes and increased customs duty amounts.

Courtney Heller, Director of Export Services at the U.S. Meat Export Federation is part of the association's Technical Services Team, responsible for developing and implementing strategies for resolving market access issues and assisting companies with exporting red meat products to international markets. She is a Meat Scientist with a MS in Meat Science from Colorado State University, and a BS in Animal Science from Michigan State University. She raises sheep with her family on a farm in Michigan. Courtney will speak to compliance opportunities and challenges with a perspective from the U.S. Meat Export Federation.

Who should attend? Executives in Trade, Import/Export compliance practitioners, Supply Chain Managers, Finance Personnel

Program Speakers:

- Courtney Heller, Director of Export Services at the U.S. Meat Export Federation (USMEF)
- Paul Jarzombek, Director and COO at LR International

Agenda:

9:00 AM – 9:30 AM Registration & Refreshments
9:30 AM – 10:30 AM Presentation, Paul Jarzombek
10:30 AM – 11:45 AM Virtual Presentation, Courtney Heller
11:45 AM – 12:30 PM Luncheon and Networking



Cost of Admission: ICE members: \$65.00; Non-Members: \$95.00
Includes Breakfast Pastries & Lunch

Register Online: www.wcacredit.org/upcoming-ice-meetings



Attendance at the ICE Meetings is open to others from your company at the Member rate. Please make this notice available to them if they too will benefit. Business casual is appropriate for this meeting. Questions, please contact Nicole at Wisconsin Credit Association (262) 289-1225, nicolet@wcacredit.org.

